

FastenersClearingHouse.com

Buy/Sell Surplus Fasteners Online

www.fastenersclearinghouse.com

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For immediate release:

Naperville, IL (July 26, 2007) – When they joined Internet based FastenersClearingHouse.com (FCH), fastener distributors Barnhart Bolt & Special Fasteners and Detroit Fasteners were primarily interested in selling their surplus and slow moving stock. They soon discovered that the online exchange facilitates cooperation between distributors as well as sales to OEMs and other users of bulk fasteners.

"We've established a very productive relationship with Barnhart through FCH," said Lance MacAinch, of Detroit Fasteners. "There have been several times that we've been able to provide each other with hard to find lines to complete orders for our own customers."

FCH allows sellers of surplus fasteners to easily upload their inventory, and makes it simple to search for fastener items using proprietary search tools. That's one reason that distributors like Detroit Fasteners and Barnhart Bolt began using the service in the first place. But another benefit is the wide reach that the Internet provides. In the case of distributors, it's often important to use contacts outside of an operating territory.

Ryan Elam, of Barnhart Bolt, said, "We provide our customers with the best service and prices we can. Dealing with another distributor is necessary on some orders, and it's good to work with companies you're not directly competing with in those cases. We found Detroit Fasteners through FCH and it's worked out very well for both of us."

With social networking websites flourishing, it's no surprise that online exchanges like FastenersClearingHouse.com play a similar role for specific industries like fastener distribution.

Detroit Fasteners is a fastener distributor with locations in Brighton and Melvindale, Michigan. Specializing in hard to find stock, Detroit Fasteners offers many services along with their competitive fasteners, shipping bulk and packaged fasteners, anchors, cutting tools, and more across the US daily. For more information, visit www.detroitfasteners.com.

Barnhart Bolt & Special Fasteners, Inc. supplies its customers with all types and grades of nuts, bolts, studs and related items. Barnhart Bolt specializes in hard to find items and also manufactures a variety of parts to customer specification in its full line machine shop. Barnhart Bolt is located in Odessa, Texas. For more information, visit www.barnhartbolt.com.

About FastenersClearingHouse.com:

FCH is an independent online exchange supporting the fastener industry by providing the preeminent place to buy and sell surplus, odd lot and overstock fastener inventory on the Internet. Founded in October, 2006, FCH is based in Naperville, Illinois.

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